# COMESA INTEGRATED SOLUTIONS LTD

### Company Profile

## About Us

Founded in 2013 by our founder who was both a woman and youth entrepreneur, COMESA Integrated Solutions Ltd is a premier supplier of Personal Protective Equipment (PPE) and medical non-pharmaceuticals. Strategically headquartered in Upper Hill, Nairobi the financial, and commercial hub of Kenya. We are positioned at the center of East Africa's institutional and healthcare networks.

Over the past decade, we have built a reputation for excellence by bridging the gap between high-demand institutional procurement and dependable, high-grade supply. Serving private hospitals, government entities, and large-scale institutions across Kenya and the wider East African region, we ensure that frontline workers, patients, and staff remain protected, supported, and confident in their daily operations.

## Note from the Directors & Shareholders

*"When we established COMESA Integrated Solutions Ltd, as a woman and youth founder, our vision was simple yet resolute: to build an enterprise defined by integrity, reliability, and an uncompromising commitment to safety. Over the years, our growth across Kenya and East Africa has been driven by the trust placed in us by healthcare providers, public institutions, and corporate partners.We understand that behind every order of protective gear or medical consumables is a human life, a clinician on the front line, a patient in recovery, or an essential worker serving their community. That responsibility guides every tender we bid on and every delivery we make. As we continue to expand our regional footprint from Upper Hill, Nairobi, we remain dedicated to transparency, operational efficiency, and unmatched product quality."*

***The Directors & Shareholders**, COMESA Integrated Solutions Ltd*

# Mission & Core Values

## Our Mission

To offer quality goods and renowned services that ensure people and workers remain safe, protected, and confident in the services provided by their institutions.

## Our Core Values

- **Clarity:** Maintaining open, straightforward communication across every stage of procurement, contracting, and fulfillment.
- **Transparency:** Operating with complete accountability and ethical standards in all public and private sector engagements.
- **Efficiency:** Streamlining logistics and supply chain operations to guarantee timely, responsive execution for urgent and scheduled orders alike.
- **Unmatched Quality:** Upholding strict quality assurance so every product meets the rigorous demands of clinical and institutional environments.

# Core Product Portfolio

We offer a comprehensive catalog tailored to meet the daily operational and bulk procurement needs of healthcare facilities, government agencies, and commercial institutions:

## Personal Protective Equipment (PPE)

- Surgical masks, N95/KN95 respirators, and face shields
- Disposable and reusable isolation gowns, coveralls, and surgical drapes
- Examination and surgical gloves (latex, nitrile, and vinyl)
- Protective eyewear, safety goggles, bouffant caps, and shoe covers

## Medical Non-Pharmaceuticals & Wound Care

- Absorbent cotton wool, sterile and non-sterile gauze rolls, swabs, and bandages
- Surgical tapes, adhesive dressings, and wound care consumables
- Syringes, needles, IV cannulas, and infusion sets

## Hospital Linen & Institutional Textiles

- Medical-grade bedsheets, pillowcases, blankets, and mattress protectors
- Patient gowns, surgical scrubs, lab coats, and staff uniforms
- Heavy-duty institutional towels and laundry bags

### Infection Control, Hygiene & Sanitation

- Hospital-grade disinfectants, antiseptics, and surface sanitizers
- Alcohol-based hand rubs, liquid soaps, and dispensing units
- Biohazard waste bags, sharps containers, and sterilization pouches

### General Institutional & Diagnostic Consumables

- Examination couch rolls, paper towels, and disposable bed underpads
- Basic diagnostic consumables (thermometers, blood pressure cuffs, tongue depressors, specimen containers)

## Who We Serve

Our infrastructure is built to support high-volume, recurring, and tender-based procurement across key sectors:

- **Private Hospitals, Clinics & Diagnostic Centers:** Continuous supply of clinical consumables, theater linen, and frontline PPE.
- **Government Entities & Public Agencies:** Compliant, large-scale fulfillment for national and county health ministries, parastatals, and public utilities.
- **Non-Governmental Organizations (NGOs) & Humanitarian Agencies:** Rapid-response bulk supplies for regional health programs and relief operations across East Africa.
- **Educational, Hospitality & Corporate Institutions:** Workplace safety gear, hygiene systems, and institutional linen solutions.

## Why Partner With Us? (Our Competitive Edge)

- **Reliable Bulk Supply Chain:** Strong upstream manufacturer relationships and inventory capacity allow us to fulfill high-volume institutional contracts without disruption.
- **Competitive Tender Pricing:** Lean operations and strategic sourcing enable us to offer highly cost-effective bids while maintaining superior product standards.
- **Consistent, Reliable Delivery:** Located in Upper Hill, Nairobi, we leverage prime transport corridors to ensure punctual, trackable dispatch across Kenya and East Africa.
- **Diverse, Inclusive Leadership:** Founded by a woman and youth entrepreneur since 2013, bringing agility, modern governance, and compliance readiness for inclusive procurement frameworks (such as AGPO/affirmative action tenders).

## Contact Information

| Contact Metric | Details |
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| **Headquarters** | Place, Upper Hill, Nairobi, Kenya |
| **Telephone** | Person |
| **Email** | Person |
| **Website** | File |
| **Company Registration** | Reg. No. File |